IGCE for TIPSS-3

		FY06	FY07	FY08	FY09	FY10
		Hourly	Hourly	Hourly	Hourly	Hourly
CLIN	Labor Category	Rate	Rate	Rate	Rate	Rate
-						
0004	Task/Project Managers	120.70	123.72	128.67	133.82	139.17
0005	Subject Matter Experts	172.06	176.36	183.41	190.75	198.38
0006	Senior IT Specialists	114.03	116.88	121.56	126.42	131.48
0007	IT Specialists	89.43	91.67	95.34	99.15	103.12
0008	Senior IT Technicians	79.54	81.53	84.79	88.18	91.71
0009	IT Technicians	64.22	65.83	68.46	71.20	74.05
0010	Senior IT Administrative Specialists	71.92	73.72	76.67	79.74	82.93
0011	IT Administrative Specialists	59.88	61.38	63.84	66.39	69.05
0012	Senior Security Specialists	115.04	117.92	122.64	127.55	132.65
0013	Security Specialists	94.93	97.30	101.19	105.24	109.45
0014	Junior Security Specialists	75.01	76.89	79.97	83.17	86.50
0015	Security Technicians	69.79	71.53	74.39	77.37	80.46
0016	Senior IT Training Specialists	91.92	94.22	97.99	101.91	105.99
0017	IT Training Specialists	74.52	76.38	79.44	82.62	85.92
0018	JR IT Training Specialists	63.66	65.25	67.86	70.57	73.39
0019	Applications Engineer	97.00	99.43	103.41	107.55	111.85
0020	Applications Programmer	90.90	93.17	96.90	100.78	104.81
0021	Applications Systems Analyst	88.81	91.03	94.67	98.46	102.40
0022	Business Process Reengineering Spec.	119.48	122.47	127.37	132.46	137.76
0023	Data Architect	105.13	107.76	112.07	116.55	121.21
0024	Data Security Specialist	97.19	99.62	103.60	107.74	112.05
0025	Database Analyst/Programmer	90.95	93.22	96.95	100.83	104.86
0026	Disaster Recovery Specialist	88.64	90.86	94.49	98.27	102.20
0027	Information Engineer	102.19	104.74	108.93	113.29	117.82
0028	Network Engineer	89.05	91.28	94.93	98.73	102.68
0029	Software Developer/Programmer	88.90	91.12	94.76	98.55	102.49
0030	Systems Software Engineer	95.73	98.12	102.04	106.12	110.36
0031	Systems Analyst	90.90	93.17	96.90	100.78	104.81
0032	Systems Architect	107.92	110.62	115.04	119.64	124.43
0033	Telecommunication Engineer	93.89	96.24	100.09	104.09	108.25
0034	Web Designer	86.50	88.66	92.21	95.90	99.74
0035	Program Manager	162.53	166.59	173.25	180.18	187.39
0036	Business Manager	141.43	144.97	150.77	156.80	163.07
0037	Project Manager	146.46	150.12	156.12	162.36	168.85
0038	Quality Assurance Manager	128.25	131.46	136.72	142.19	147.88
	Average per Hour	99.10	101.58	105.64	109.87	114.26

Note: Significant amounts of contractor site work may result in higher rates.

Total Estimated Direct Labor Hours

Base Period

Estimated Hours

Labor Category
Task/Project Managers
Subject Matter Experts
Senior IT Specialists
IT Specialists
Senior IT Technicians
IT Technicians
Senior IT Administrative Specialists
IT Administrative Specialists
Senior Security Specialists
Security Specialists
Junior Security Specialists
Security Technicians
Senior IT Training Specialists
IT Training Specialists
JR IT Training Specialists
Applications Engineer
Applications Programmer
Applications Systems Analyst
Business Process Reengineering Spec.
Data Architect
Data Security Specialist
Database Analyst/Programmer
Disaster Recovery Specialist
Information Engineer
Network Engineer
Software Developer/Programmer
Systems Software Engineer
Systems Analyst
Systems Architect
Telecommunication Engineer
Web Designer

by Labor	Estimated Rate		
Category	Rate		
	_	400.70	
	\$	120.70	
	\$	172.06	
	\$	114.03	
	\$	89.43	
	\$	79.54	
	\$	64.22	
	\$	71.92	
	\$	59.88	
	\$	115.04	
5	\$	94.93	
	Ф \$	75.01	
	\$	69.79	
	\$	91.92	
3 111111111111111111111111111111111111	\$	74.52	
	\$	63.66	
	\$	97.00	
	\$	90.90	
	\$	88.81	
	\$	119.48	
5	\$	105.13	
	\$	97.19	
	\$	90.95	
	\$	88.64	
		102.19	
	\$		
	\$	89.05	
	\$	88.90	
	\$	95.73	
	\$	90.90	
5	\$	107.92	
	\$	93.89	
	\$	86.50	

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Total Estimated Hours

Total Estimated Labor Dollars

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COMANS #:

Customer Last Name:

Customer Phone #:

Customer ORG:

Est. @ 3% Corporate Overhead Estimate
Other Direct Costs (ODCs):

Local Travel

Non-Local Travel Est. @ 1% Other

Total Other Direct Costs

Total Estimated Cost:

Total Estimated Direct Labor Hours

Base LOE 1

Estimated Hours

Lahar Catanani
Labor Category Task/Project Managers
Subject Matter Experts
3 1
Senior IT Specialists
IT Specialists
Senior IT Technicians
 IT Technicians
Senior IT Administrative Specialists
IT Administrative Specialists
Senior Security Specialists
Security Specialists
Junior Security Specialists
Security Technicians
Senior IT Training Specialists
IT Training Specialists
JR IT Training Specialists
Applications Engineer
Applications Programmer
Applications Systems Analyst
Business Process Reengineering Spec.
Data Architect
Data Security Specialist
Database Analyst/Programmer
Disaster Recovery Specialist
Information Engineer
Network Engineer
Software Developer/Programmer
Systems Software Engineer
Systems Analyst
Systems Architect
Telecommunication Engineer
Web Designer

by Labor	Estimated		
Category	Rate		

	\$ 120.70		
	\$ 172.06		
	\$ 114.03		
	\$ 89.43		
	\$ 79.54		
	\$ 64.22		
	\$ 71.92		
	\$ 59.88		
	\$ 115.04		
	\$ 94.93		
	\$ 94.93 \$ 75.01		
	\$ 75.01 \$ 69.79		
	\$ 91.92		
	\$ 74.52		
	\$ 63.66		
	\$ 97.00		
	\$ 90.90		
	\$ 88.81		
	\$ 119.48		
	\$ 105.13		
	\$ 97.19		
	\$ 90.95		
	\$ 88.64		
	\$ 102.19		
	\$ 102.19 \$ 89.05		
	\$ 88.90		
	\$ 95.73		
	\$ 90.90		
	\$ 107.92		
	\$ 93.89		
	\$ 86.50		

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Estimated Dollars by Labor Category		
Labor Category		
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Total Estimated Hours

Total Estimated Labor Dollars

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COMANS #:
Customer Last Name:

Customer Phone #:

Customer ORG:

Est. @ 3% Corporate Overhead Estimate

Other Direct Costs (ODCs): Local Travel

Non-Local Travel
Est. @ 1% Other

Total Other Direct Costs

Total Estimated Cost:

Total Estimated Direct Labor Hours

Option Year 1

Estimated

Estimated Hours by Labor

Lahan Catanani
Labor Category
Task/Project Managers
Subject Matter Experts
Senior IT Specialists
IT Specialists
Senior IT Technicians
IT Technicians
Senior IT Administrative Specialists
IT Administrative Specialists
Senior Security Specialists
Security Specialists
Junior Security Specialists
Security Technicians
Senior IT Training Specialists
IT Training Specialists
JR IT Training Specialists
Applications Engineer
Applications Programmer
Applications Systems Analyst
Business Process Reengineering Spec.
Data Architect
Data Security Specialist
Database Analyst/Programmer
Disaster Recovery Specialist
Information Engineer
Network Engineer
Software Developer/Programmer
Systems Software Engineer
Systems Analyst
Systems Architect
Telecommunication Engineer
Web Designer

Category		Rate	
	\$	123.72	
	\$	176.36	
	\$	116.88	
	\$	91.67	
	\$	81.53	
	\$	65.83	
	\$	73.72	
	\$	61.38	
	\$	117.92	
	\$	97.30	
	\$	76.89	
	\$	71.53	
	\$	94.22	
	\$	76.38	
	\$	65.25	
	\$	99.43	
	\$	93.17	
	\$	91.03	
	\$	122.47	
	\$	107.76	
	\$	99.62	
	\$	93.22	
	\$	90.86	
	\$	104.74	
	\$	91.28	
	\$	91.12	
	\$	98.12	
	\$	93.17	
	\$	110.62	
	\$	96.24	
	\$	88.66	

Estimated Dollars by Labor Category

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Total Estimated Hours

Total Estimated Labor Dollars

Est. @ 3% Corporate Overhead Estimate

\$0.00

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COMANS #:

Customer Last Name:

Customer Phone #:

Customer ORG:

Other Direct Costs (ODCs):

Local Travel

Non-Local Travel
Est. @ 1% Other

Total Other Direct Costs

Total Estimated Cost:

Total Estimated Direct Labor Hours

OY 1 LOE 1

Estimated

Estimated Hours

by Labor

Labor Category
Task/Project Managers
Subject Matter Experts
Senior IT Specialists
IT Specialists
Senior IT Technicians
IT Technicians
Senior IT Administrative Specialists
IT Administrative Specialists
Senior Security Specialists
Security Specialists
Junior Security Specialists
Security Technicians
Senior IT Training Specialists
IT Training Specialists
JR IT Training Specialists
Applications Engineer
Applications Programmer
Applications Systems Analyst
Business Process Reengineering Spec.
Data Architect
Data Security Specialist
Database Analyst/Programmer
Disaster Recovery Specialist
Information Engineer
Network Engineer
Software Developer/Programmer
Systems Software Engineer
Systems Analyst
Systems Architect
Telecommunication Engineer
Web Designer

Category	Rate		
	\$	123.72	
	\$	176.36	
	\$	116.88	
	\$	91.67	
	\$	81.53	
	\$	65.83	
	\$	73.72	
	\$	61.38	
	\$	117.92	
	\$	97.30	
	\$	76.89	
	\$	71.53	
	\$	94.22	
	\$	76.38	
	\$	65.25	
	\$	99.43	
	\$	93.17	
	\$	91.03	
	\$	122.47	
	\$	107.76	
	\$	99.62	
	\$	93.22	
	\$	90.86	
	\$	104.74	
	\$	91.28	
	\$	91.12	
	\$	98.12	
	\$	93.17	
	\$	110.62	
	\$	96.24	
	\$	88.66	

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COMANS #:
Customer Last Name:
Customer Phone #:

Total Estimated Hours

Customer ORG:

 Est. @ 3% Corporate Overhead Estimate
 \$0.00

 Other Direct Costs (ODCs):

 Local Travel
 \$0.00

 Non-Local Travel
 \$0.00

 Est. @ 1% Other
 \$0.00

 Total Other Direct Costs
 \$0.00

Total Estimated Labor Dollars

Total Estimated Cost:

Total Estimated Direct Labor Hours

Option Year 2

Estimated

Estimated Hours by Labor

Labor Category
Task/Project Managers
Subject Matter Experts
Senior IT Specialists
IT Specialists
Senior IT Technicians
IT Technicians
Senior IT Administrative Specialists
IT Administrative Specialists
Senior Security Specialists
Security Specialists
Junior Security Specialists
Security Technicians
Senior IT Training Specialists
IT Training Specialists
JR IT Training Specialists
Applications Engineer
Applications Programmer
Applications Systems Analyst
Business Process Reengineering Spec. Data Architect
Data Security Specialist
Database Analyst/Programmer
Disaster Recovery Specialist
Information Engineer
Network Engineer
Software Developer/Programmer
Systems Software Engineer
Systems Analyst
Systems Architect
Telecommunication Engineer
Web Designer

Category		Rate	
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	\$	128.67	
	\$	183.41	
	\$	121.56	
	\$	95.34	
	\$	84.79	
	\$	68.46	
	\$	76.67	
	\$	63.84	
	\$	122.64	
	\$	101.19	
		79.97	
	\$		
	\$	74.39	
	\$	97.99	
	\$	79.44	
	\$	67.86	
	\$	103.41	
	\$	96.90	
	\$	94.67	
	\$	127.37	
	\$	112.07	
	\$	103.60	
	\$	96.95	
	\$	94.49	
	\$	108.93	
	\$	94.93	
	\$	94.76	
	\$	102.04	
	\$	96.90	
	\$	115.04	
	\$	100.09	
	\$	92.21	
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Estimated Dollars by		
Labor Category		
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Total Estimated Hours

Total Estimated Labor Dollars

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COMANS #:

Customer Last Name:

Customer Phone #:

Customer ORG:

Est. @ 3% Corporate Overhead Estimate Other Direct Costs (ODCs):

Local Travel

Non-Local Travel Other

Est. @ 1% **Total Other Direct Costs**

Total Estimated Cost:

\$0.00 \$0.00

Total Estimated Direct Labor Hours

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Estimated Hours

Labor Catagon		
Labor Category Task/Project Managers		
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Subject Matter Experts		
Senior IT Specialists		
IT Specialists		
Senior IT Technicians		
IT Technicians		
Senior IT Administrative Specialists		
IT Administrative Specialists		
Senior Security Specialists		
Security Specialists		
Junior Security Specialists		
Security Technicians		
Senior IT Training Specialists		
IT Training Specialists		
JR IT Training Specialists		
Applications Engineer		
Applications Programmer		
Applications Systems Analyst		
Business Process Reengineering Spec.		
Data Architect		
Data Security Specialist		
Database Analyst/Programmer		
Disaster Recovery Specialist		
Information Engineer		
Network Engineer		
Software Developer/Programmer		
Systems Software Engineer		
Systems Analyst		
Systems Architect		
Telecommunication Engineer		
Web Designer		

by Labor	Estimated	t
Category	Rate	
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	\$ 128.6	67
	\$ 183.4	
	\$ 121.	
	\$ 95.3	
	\$ 84.	
	\$ 68.4	
	\$ 76.0	
	\$ 63.8	
	\$ 122.0	
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	\$ 79.4	
	\$ 67.8	
	\$ 103.4	
	\$ 96.9	
	\$ 94.0	
	\$ 127.3	
	\$ 112.0	ე7
	\$ 103.6	30
	\$ 96.9	95
	\$ 94.4	49
	\$ 108.9	93
	\$ 94.9	93
	\$ 94.	76
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	\$ 96.9	90
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Estimated Dollars by Labor Category		
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Total Estimated Hours

Total Estimated Labor Dollars

\$0.00 \$0.00

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COMANS #:

Customer Last Name:

Customer Phone #:

Customer ORG:

Est. @ 3% Corporate Overhead Estimate

Other Direct Costs (ODCs):

Local Travel Non-Local Travel Est. @ 1% Other

Total Other Direct Costs

Total Estimated Cost:

\$0.00

Total Estimated Direct Labor Hours

Option Year 3

Estimated

Estimated Hours

by Labor

Labor Catagory
Labor Category Task/Project Managers
1
Subject Matter Experts
Senior IT Specialists
IT Specialists
Senior IT Technicians
IT Technicians
Senior IT Administrative Specialists
IT Administrative Specialists
Senior Security Specialists
Security Specialists
Junior Security Specialists
Security Technicians
Senior IT Training Specialists
IT Training Specialists
JR IT Training Specialists
Applications Engineer
Applications Programmer
Applications Systems Analyst
Business Process Reengineering Spec.
Data Architect
Data Security Specialist
Database Analyst/Programmer
Disaster Recovery Specialist
Information Engineer
Network Engineer
Software Developer/Programmer
Systems Software Engineer
Systems Analyst
Systems Architect
Telecommunication Engineer
Web Designer

Category		Rate	
	\$	133.82	
	\$	190.75	
	\$	126.42	
	\$	99.15	
	\$	88.18	
	\$	71.20	
	\$	79.74	
	\$	66.39	
	\$	127.55	
	\$	105.24	
	\$	83.17	
	\$	77.37	
	\$	101.91	
	\$	82.62	
	\$	70.57	
	\$	107.55	
	\$	100.78	
	\$	98.46	
	\$	132.46	
	\$	116.55	
	\$	107.74	
	\$	100.83	
	\$	98.27	
	\$	113.29	
	\$	98.73	
	\$	98.55	
	\$	106.12	
	\$	100.78	
	\$	119.64	
	\$	104.09	
	\$	95.90	
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Total Estimated Hours

Total Estimated Labor Dollars

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COMANS #:

Customer Last Name:

Customer Phone #:

Customer ORG:

Est. @ 3% Corporate Overhead Estimate

Other Direct Costs (ODCs): Local Travel

Non-Local Travel
Est. @ 1% Other

Total Other Direct Costs

Total Estimated Cost: \$0.00

Total Estimated Direct Labor Hours

OY 3 LOE 3

Estimated Hours

 Labor Category
Task/Project Managers
Subject Matter Experts
Senior IT Specialists
IT Specialists
Senior IT Technicians
IT Technicians
Senior IT Administrative Specialists
IT Administrative Specialists
Senior Security Specialists
Security Specialists
Junior Security Specialists
Security Technicians
Senior IT Training Specialists
IT Training Specialists
JR IT Training Specialists
Applications Engineer
Applications Programmer
Applications Systems Analyst
Data Architect
Data Security Specialist
Database Analyst/Programmer
Disaster Recovery Specialist
Information Engineer
Network Engineer
Software Developer/Programmer
Systems Software Engineer
Systems Analyst
Systems Architect
Web Designer
Senior IT Training Specialists IT Training Specialists IR IT Training Specialists Applications Engineer Applications Programmer Applications Systems Analyst Business Process Reengineering Spec. Data Architect Data Security Specialist Database Analyst/Programmer Disaster Recovery Specialist Information Engineer Network Engineer Software Developer/Programmer Systems Software Engineer Systems Analyst Systems Architect Telecommunication Engineer

by Labor	Estimated
Category	Rate
\$,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	\$ 133.82
	\$ 190.75
	\$ 126.42
	\$ 99.15
	\$ 88.18
	\$ 71.20
	\$ 79.74
	\$ 66.39
	\$ 127.55
<u> </u>	\$ 105.24
	\$ 83.17
	\$ 77.37
	\$ 101.91
	\$ 82.62
<u> </u>	\$ 70.57
	\$ 107.55
	\$ 100.78
	\$ 98.46
	\$ 132.46
<u> </u>	\$ 116.55
	\$ 107.74
	\$ 100.83
	\$ 98.27
	\$ 113.29
	\$ 98.73
	\$ 98.55
	\$ 106.12
	\$ 100.78
	\$ 119.64
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Total Estimated Hours

Total Estimated Labor Dollars

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COMANS #:

Customer Last Name:

Customer Phone #:

Customer ORG:

Est. @ 3% Corporate Overhead Estimate

Other Direct Costs (ODCs):
Local Travel

Non-Local Travel

Est. @ 1% Other

Total Other Direct Costs

Total Estimated Cost:

Total Estimated Direct Labor Hours

Option Year 4

Estimated Hours

Labor Category
Task/Project Managers
Subject Matter Experts
Senior IT Specialists
IT Specialists
Senior IT Technicians
IT Technicians
Senior IT Administrative Specialists
IT Administrative Specialists
Senior Security Specialists
Security Specialists
Junior Security Specialists
Security Technicians
Senior IT Training Specialists
IT Training Specialists
JR IT Training Specialists
Applications Engineer
Applications Programmer
Applications Systems Analyst
Business Process Reengineering Spec.
Data Architect
Data Security Specialist
Database Analyst/Programmer
Disaster Recovery Specialist
Information Engineer
Network Engineer
Software Developer/Programmer
Systems Software Engineer
Systems Analyst
Systems Architect
Telecommunication Engineer
Web Designer

by Labor Category	Estimated Rate	
	\$ 139.17	,
	\$ 198.38	••••
	\$ 131.48	•••
	\$ 103.12	•••
	\$ 91.71	•••
	\$ 74.05	
	\$ 82.93	•••
	\$ 69.05	
	\$ 132.65	••••
	•	••••
	<u> </u>	••••
	\$ 86.50	
	\$ 80.46	••••
	\$ 105.99	•••
	\$ 85.92	••••
	\$ 73.39	•••
	\$ 111.85	••••
	\$ 104.81	••••
	\$ 102.40	••••
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Total Estimated Hours

Total Estimated Labor Dollars

Est. @ 3% Corporate Overhead Estimate \$0.00

COMANS #: **Customer Last Name:** Customer Phone #: Customer ORG:

Other Direct Costs (ODCs): **Local Travel** \$0.00 \$0.00 Non-Local Travel Est. @ 1% Other \$0.00 **Total Other Direct Costs** \$0.00

Total Estimated Cost:

Total Estimated Direct Labor Hours

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Estimated Hours

Labor Category
Task/Project Managers
Subject Matter Experts
Senior IT Specialists
IT Specialists
Senior IT Technicians
IT Technicians
Senior IT Administrative Specialists
IT Administrative Specialists
Senior Security Specialists
Security Specialists
Junior Security Specialists
Security Technicians
Senior IT Training Specialists
IT Training Specialists
JR IT Training Specialists
Applications Engineer
Applications Programmer
Applications Systems Analyst
Business Process Reengineering Spec.
Data Architect
Data Security Specialist
Database Analyst/Programmer
Disaster Recovery Specialist
Information Engineer
Network Engineer
Software Developer/Programmer
Systems Software Engineer
Systems Analyst
Systems Architect
Telecommunication Engineer
Web Designer

by Labor	Estimated	
Category	Rate	
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	\$	139.17
	\$	198.38
	\$	131.48
	\$	103.12
	\$	91.71
		74.05
	\$	
	\$	82.93
	\$	69.05
	\$	132.65
	\$	109.45
	\$	86.50
	\$	80.46
	\$	105.99
	\$	85.92
	\$	73.39
	\$	111.85
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	\$	102.40
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Total Estimated Hours

Total Estimated Labor Dollars

\$0.00 \$0.00

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COMANS #:

Customer Last Name:

Customer Phone #:

Customer ORG:

Est. @ 3% Corporate Overhead Estimate

Other Direct Costs (ODCs): Local Travel

Non-Local Travel Est. @ 1% Other

Total Other Direct Costs

Total Estimated Cost:

\$0.00 \$0.00 \$0.00